

USED CAR BUYING CHECK LIST

- Determine the type of used car you are in the market for. (eg. car, truck, hybrid)
- Why you need this used car now? (eg. primary vehicle, second car, save on gas)
- Determine your budget (eg 10K, 20K)
- Determine the make of the used car (eg. toyota, ford, GM)
- Determine how old you want to buy (eg. not more than 10 yrs)
- Get an insurance quote to see if you can afford (eg. ask your current agent)
- Check with local Auto Shop and ask about that particular car's repair costs in general
- Shop for the car (eg. local news paper, usedcarsgroup.com or used car lot)
- Visual and performance check (eg. test drive)
- Take a friend or family for test drive (eg. auto expert friend)
- Bring your license to test drive
- Start your negotiation with lower amount (eg. start 7K if budget is 10K)
- Do not make an impulse buy
- Eat well before a negotiation or test drive
- Know your credit score before if you plan to finance
- Get the used car report (eg. CARFAX)
- Simulate the conditions of your normal driving patterns
- Go on the highway and take the car up to 65 mph
- Turn off the radio before you begin test driving
- Inspect for all dents, dings and scratches before taking final delivery